## Questionnaire for insolvency protection



Dear Sir or Madam,

For the purpose of preparing a quotation by Zurich Insurance Europe AG - Surety and Credit Insurance - you are receiving the following information in strict confidence regarding

Company registration number	VAT Reg No.
Contact person	Title/Function
Street address	
Postcode	City
Telephone	Telefax
E-mail	Website/Homepage
1. General information:  The first transfer of the second	.
The <b>founding date</b> of the company	Balance sheet date
Legal form	exists since
Managing Director/Owner	Date of birth
Active in the tourism industy since	Learned profession
The owners/shareholders are with shares in %:	
Has an application for the opening of insolvency proceedings of	or an application for composition ever been filed personally by shareholders or by the managing director?
no yes	
The shareholder/owner/managing director	has been involved in an insolvency or filed an affidavit disclosing assets in enforcement proceedings.
no yes,	
We currently employ employ (in the	previous year we employed employees), of them at the headquaters.
☐ The company and/or ☐ the shareholders <b>are involved</b> in	other companies of economic importance:
An <b>onganisation chart</b> and the <b>annual financial statements</b> of	the associated companies are attached.
A profit and loss transfer agreement exists no	$\square$ yes, with a term until $\square$ $\square$ $\square$ $\square$ $\square$
A cash pooling agreement has been concluded no	yes, with the following participating companies:
An IATA license exists yes	no
There is a <b>liability insurance</b> for tour operators against pers	onal injury and property damage.

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2. Information	about the eco	onomic situation	:						
Turnover in	2 0 2 1	TE	EUR	Tour operator turn	nover*	TEUR	with PAX		
Turnover in	2 0 2 2	TE	EUR	Tour operator turn	nover*	TEUR	with PAX		
Exp. turnover in	2 0 2 3	TE	EUR	Tour operator turn	nover*	TEUR	with PAX		
Planned turnover in	2 0 2 4	TE	EUR	Tour operator turn	nover*	TEUR	with PAX		
Turnover already backe	ed by bookings	TE	EUR						
Customer funds curren	ntly received	TE	EUR	incl. vouchers in the amo	unt of	TEUR	with PAX		
Expected net income/le	oss in the current finar	ncial year		TI	EUR				
Other income received according to attachment, e.g. interim financial aid or immediate assistance in the amount of									
Shareholders' equity last financial year TEUR and expected in the current finacial year TEUR									
* Tour operator turnov	ver: Turnover from the	sale of tourist services (tr	avel package	services/or linked travel a	arrangemer	nts (LTAs)).			
There are sharehold	ders receivables/liabili	ties with amount, term, int	terest rate and			annual financial statements.			
The ahreholder/ow	ner made private with	drawals/contributions in the	ne amount of		EUR				
Actual financial cor	ntributions of the share	eholders in the current fin	ancial year	Т	EUR				
Type of contributio	n:								
Planned financial co	ontributions from the sl	nareholders in the coming	financial year	Т	EUR				
Type of contributio	n:								
☐ The company owns		Ships,		Buses,		Aircraft and/or			
The above-mention	ned assets were secur	ed as follows:							
Туре:									
Term:									
The following bank line	es and guarantee loar	ıs exist:							
Credit institut	ion	Line TEUR	1.1	Utilisation TEUR	V	alue of Collateral TEUR	Type of Collateral*		
							] [		
		assignment, 4 = Subrogation		r-guarantee of			, 6 = Other		
Credit institut		h a term of more than 1 ye Line TEUR	ear:	Utilisation TEUR	V	alue of Collateral TEUR	Type of Collateral*		
* 1 = Blank, 2 = Lien on	property, 3 = Security a	assignment, 4 = Subrogatio	on, 5 = Counte	r-guarantee of			, 6 = Other		
The <b>borrowing</b> is for									
ŭ		TEUR	1		1	TEUR			
The annual interest ex		,	annuai interes	TEUR , for					
In the next 12 months v									
				in addition, financing will I	·	-			
The following information	on and <b>explanations</b> (	of individual items on the	submitted b	alance sheets are import	ant for an a	accurate assessment of our	company:		
For the destination coun	strice listed below in <b>no</b>	3		ovieting	vurrency ri	eke			
For the destination countries listed below in <b>no.</b> 3									
In the amount of									
Currency risks in the destination countries,,, are not secured, because									
Over the past three years, currency gains/losses have been:									
Profits were mainly ger		;	1-1-1-1		; The following	ng currencies led			
following currencies		L		1	to currency	exchange losses			

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3. Information about the trips:

The main dest	ination countrie	es are:						ı			1	,	0/		ı	
1.								with	share of to	ırnoveı	r		%	and PAX		
2.									with share of turnover			%	and PAX			
3.								with	share of to	ırnovei	r		%	and PAX		
4.								with	share of to	ırnovei	r		%	and PAX		
5.								with	share of to	ırnoveı	r		%	and PAX		
The <b>tour opera</b> after departure	ator turnover (Ti date:	EUR) incl. link	ed travel arra	ngements (I	LTAs) and	the numl	er of tra	vele	rs develop	ed as	follows i	n the last 12 r	nont	hs of the co	ntract period	
Month	January	February	March	April	May		June		July	A	ugust	September		October	November	December
Turnover								L								
LTAs								L								
PAX																
	ator turnover (Ti			_				velei								
Month	January	February	March	April I	May I I	1.1	June 	ı	July I	Aı I	ugust 	September I	L	October	November	December
Turnover																
LTAs				[				L								
PAX																
Turnover spre				ı		1	1		0/						ı	
	% on bus tri	ips	with PAX						%	on s	hip trips			with PAX		
	% on train jo	ourneys	with PAX						%	on v	acation i	rentals		with PAX		
	% on charte	er flights	with PAX						%	on c	ther trips	3		with PAX		
	% on sched	luled flights	with PAX						%	on				with PAX		
Highest travel	price per person	n:				EUR	Aver	age t	travel pric	<b>e</b> per	person:					EUR
Average trave	l time:					Days	Avera	age <b>p</b>	re-bookir	ng tim	e:	l				Days
Amount of dep	posit in %:					%	Final	payn	nent in da	ys bef	ore depa	erture:				Days
We pay the ser	rvice providers a	s follows:	Paymer	nt before de	parture _	] Payme	nt after d	epart	ture/after r	eturn		Other				
Explanations of	f the above infor	mation:														
Are there fi	ixed quotes?	no	yes, wh	ich:												
Cancellable	free of charge ur	ntil	Days	before trave	el date	yes	_ no	, unc	der the foll	owing	conditio	ns:				
☐ Were there	any changes to t	the previous ye	ear in terms of	fixed quotas?	? no	yes										
Are there a	ıny advance payı	ments for hote	els/entrance fe	es?	no	yes	, in the ar	noun	it of:			EUR	/M	onth		
Are there any devance payments for noted are reces:																
Are there guarantees for advanced payments?																
4. Covera	age inform	ation:														
Current inso	olvency protection	on at:														
Type and amount of the collateral deposit provided:																
Notice of commutators had given by the incutation provides as six.																
Notice of termination was given by the company as of:																
Has an app	olication been rej	ected or accep	oted under ag	gravated cor	nditions suc	h as incre	eased col	latera	al deposits	?		] yes 🗌 n	0			
Reason for	rejection:															
Difficult co	nditions:															
The German Travel Insurance Fund has generated protectable turnover for your company in the amount of:																
The collateral	deposit commu	nicated by the	e German Tra	vel Insuran	ce Fund an	ounts to			%	of the	above t	urnover,				
therefore, to a	total amount of	F			TEUF	R										
V	dale alC				, 1 .	2,0	)	ı		• •			1	2,0		
rour contract	with the Germa	n i ravel Insur	ance Fund be	egins on		1-1		ai	nd has a d	uratio	n until	$\perp$		-   -		

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5. Please attach to the questionnaire:								
The travel catalogs with the <b>terms and conditions and price lists</b> for the entire program.								
Group organisation chart incl. <b>ALL</b> group and associated companies.								
The current complete annual financial statement documents of the companies to be insured AND, in the case of a group of companies, the parent company of the group.								
Business assessment of the current financial year, as of the last quater before the planned start of the contract, also for the above-mentioned companies.								
Liquidity planning for the current and the coming calendar year - in detail, taking into account state aid and loans as an attachment.								
Forecast for the current financial year and the following year, also for the above-mentioned companies.								
<b>Evidence</b> of requested and received public immediate aid or interim aid, KFW loans or comparable outside capital, etc.								
If bonds, debentures, etc. were issued, please state the amount, term, amount of interest	, type and amount of collateral, any covenants (also applies to promissory note loans).							
other								
Place and date	Company stamp and signature							
Please return this questionnaire to:								

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Ms. Cindy Fix cindy.fix@zurich.com
Mr. Kevin Franke kevin.franke@zurich.com
Ms. Aylin Sümnick aylin.suemnick@zurich.com

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